



ABOUT X TEAM RETAIL ADVISORS:

X Team Retail Advisor's unique structure integrates an alliance of retail real estate advisory offices into one dynamic and cohesive unit. Made up of an impressive roster of experienced industry professionals with proven local market expertise, X Team has the ability to offer retailers and developers, as well as owners and third parties, a compelling blend of superior insight with site-and region-specific service.

Each X Team partner office is comprised of qualified retail real estate specialists who have extensive experience representing tenants and major retail developers across the nation. X Team members combine the passion, understanding, personal service and hard-earned local knowledge of a regional boutique brokerage firm with the experience, industry savvy and established relationships of a national firm.

Combined with X Team's well-earned reputation for retail expertise is a refreshing devotion to customer service. The group's straightforward agenda begins and ends with a determination to find new and better approaches to service its clients the best way possible. With a keen awareness of national trends and an intimate understanding of how site- and region-specific details influence on-the-ground realities for retail tenants and landlords alike, X Team provides its clients with lasting solutions that are part of a comprehensive long-term vision.

X Team's partnership of small, mid-sized and boutique advisers has generated tremendous support and buy-in from key players in the retail industry. More than just a network of retail real estate specialists, X Team represents a cohesive and coordinated effort to engage in a more personal, intuitive, efficient and effective service model. All X Team regional offices share the same commitment to personal service, and the size, scope and coordination of the network allows for unparalleled information sharing, strategic engagement and on-site interaction.

The strength of the X Team Retail Advisor platform and the experience of its partners enable X Team to operate with complete consistency and confidence and put their retail skill sets to work every day for clients.

TO GET STARTED, PLEASE CONTACT:



1700 Wells Fargo Center | 440 Monticello Avenue | Norfolk, VA 23510 | 757.627.8611

9211 Forest Hill Avenue | Suite 110 | Richmond, VA 23235 | 804.320.7600

www.slhusbaum.com